

Rental Car Contract Committee

Meeting Minutes

Thursday June 30, 2011
Manistee County Blacker Airport
Pilot's Lounge – Unscheduled

Authority

Members

Present: Irvin Kowalski, Paul Schulert and Ross Spencer

Members Absent: Not Applicable

Others Present: Barry Lind, Airport Director, (until 11:30 AM) Jim Mowry and
Paul Bosschem, Co-Owners; Mowry Leasing and Rental

Meeting begins at about 10:30 AM

Members of the Car Rental Committee met with Jim Mowry and Paul Bosschem at the request of Irving Kowalski, Chairman of the Manistee Backer Airport Authority.

Jim and Paul had questions on whether or not Mowry Leasing and Rental was going to continue to have a roll in providing rental vehicles at the Manistee Airport. Spencer apologized to Jim and Paul if they were given the impression that there service was being terminated.

The current situation was reviewed and the Car Rental Committee members expressed their concern with the amount of time required to prepare an agreement between Mowry Leasing and Rental and Hertz. There was an expectation on the Committees part that improved service would be available starting July 1, 2011.

It was reiterated that the committee felt an obligation to reach out to major rental car agencies in order to provide the service now required by the Manistee County Blacker Airport. Some of the considerations; having a sufficient level of rental cars available when needed, providing a quality experience to airport clientele, being able to provide for advance reservations for a vehicle electronically, providing rental vehicles at a reasonable fee, and time demands on staff.

The discussions lead to the conclusion that Mowry Leasing and Rental, acting alone, would not have the resources to provide for the current need. Hertz has advised that they would expect the Mowry fleet to be upgrade if rented under there banner.

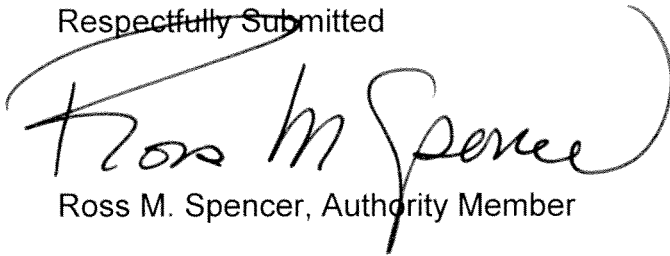
(Airport Director departs)

The general conclusion was that, without one of the major rental car company's involvement it was unlikely that the level of service now required by the airport would or could be satisfied. The airport can not grant exclusive rights to any one agency. With this in mind there could be more than one service being offered. As discussed, perhaps one could be a major rental company, to provide car rental service at a level that would normally be expected and perhaps a second vendor to provide vehicles to more cost conscious customers. It was felt by the Committee that competitive pressures would ultimately determine if this was a viable option.

The Committee's next scheduled meeting: 1:00 PM on Friday July 1, 2010 in the Conference Room at the airport.

The meeting was adjourned at about 11:45 AM

Respectfully Submitted

A handwritten signature in black ink, reading "Ross M. Spencer". The signature is written in a cursive style with a large, sweeping loop at the end of the last name.

Ross M. Spencer, Authority Member